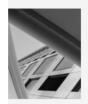
# FLORIDA EXCESS FUNDS LEAD GENERATION SERVICE





#### For whom our service is designed for?

This is a customizable lead generation service tailored for Overage recovery businesses and individuals working as recovery agent. If you are not already involved but trying to get in and learn the business model, it can also be a good resource to learn overage lead generation process.



#### Hi there,

Thank you for your interest in what we offer. We're delighted to share our service detail and a brief of our keying matrix as well as the pricing to enroll in our subscription based lead generation service. We look forward to collaborating with your business!





### **About Us**

We are a database centric IT company mainly focused in collaborating in the real estate industry by providing outstanding reports and converting raw data into meaningful information for real estate professionals. We are doing business as Pinnacle Crest LLC and surplusindex.com is one of our successfully established data modules for recovery agents. We believe that quality data is essential for every business in their way to success. So are we; collaborating in the business need with quality data produced by a dynamic, energetic, and efficient team.

## Scope of Work

#### Services and Deliverables

- > Excess funds detail from tax foreclosure.
- > Property and Owners information.
- > Auction information (Dates & Amounts)
- > Updated every day
- Most recent sale data along with previous sale.
- > Well formatted excel sheet file as deliverables.

LEAD GENERATION SERVICE

TAX SALE SURPLUS

FROM ALL THE COUNTIES OF FLORIDA

- > Excess funds detail from mortgage foreclosure.
- > Property and Owners information.
- > Auction information (Dates & Amounts)
- > Updated every day
- Most recent sale data along with previous sale.
- > Well formatted excel sheet file as deliverables.

LEAD GENERATION SERVICE

#### MORTGAGE SALE SURPLUS

FROM ALL THE COUNTIES OF FLORIDA

This option consists all the functions of Tax and Mortgage Foreclosure excess funds list. It's just a combined version of 1st and 2nd Service listed above.

LEAD GENERATION SERVICE

BOTH TAX AND MORTGAGE SALE SURPLUS

FROM ALL THE COUNTIES OF FLORIDA

### Methodology

We maintain an outstanding database to keep an eye on auction dates, organize resources, and the raw data. Our team crawls the auction calendar every day and extract property information that have been sold for more than the judgment amount. They manually populate our database from the trusted sources like county auction website, recorder, assessor as well as some third-party property tools like property radar, pacer system, data trace etc.

#### Step 1

We update our database with auction reports collected from county auction site. We do not just go the county website or call for excess funds list and update them in our database. Instead, we go through a manual process of researching surplus funds from court records that comes with updates before they are published in the county website.

#### Step 2

When we have the raw auction data, we go through a due-diligence search for every property to find the outstanding dues and do a calculation to find cases with possible surplus amount.

#### Step 3

After having a list with possible surpluses, we then input all the other necessary fields to prepare a healthy report that is clean and easy to go through.

#### Step 4

We then skipped trace the previous owners to find their own contact information along with some of their heirs or relatives. We try to locate as much contact as possible to increase the possibility of reaching the previous owners or any of their relatives.

"After finishing this step, we immediately send a copy to our customers so that they can start calling and find deals."

#### Step 5

So now we have a database with all the properties been sold in auction for more than the judgment amount. Now we do a routine check in the judicial case search portal to look if the sale of the property is confirmed and court issued a distribution order where we can find the verified surplus fund being held in courts trust fund.

### Step 6

If any of the property comes with surplus funds we then also check for applications or motions to claim fund so that we can confirm no one already started with the claiming process or already claimed. If we find anything that is claimed we remove them from our database so that we can provide only available to claim funds to our customers.

#### Step 7

We then format our data so that it looks clean and organized and prepare the final deliverable file. You can also provide a sample of your expected data format so that it fits with your CRM and other useful software's.

# Pricing

Product or Service	Update Interval	\$ Monthly	\$ Half Yearly (Save 20%)	\$ Yearly (Save 40%)
Florida Tax Sale Surplus	Updates Everyday	\$170.00	\$820.00	\$1220.00
Mortgage Sale Surplus	Updates Everyday	\$170.00	\$820.00	\$1220.00
Both Tax and Mortgage Surplus List	Everyday & Weekly	\$320.00	\$1530.00	\$2304.00

You can also enroll in a per lead basis subscription that costs \$1 per case.

All the leads are skipped traced and provided with up to 5 contact persons detail contact info.

### Frequently Asked Questions

#### What is Update interval?

Answer: Update interval is the number of days we provide updates for each subscription.

#### When will the delivery arrive after enrollment?

Answer: Delivery dates are usually provided in the confirmation mail of your purchase or enrollment of our service.

## What if I do not like your service after purchasing it for 1 year or 6 months?

Answer: We have a fair refund policy for subscriptions for over 1 month. For the purchase of 1 year or 6-month subscription, you can ask for a full refund if you think the list is useless. To receive the refund, you must apply with proper reason within one month after you received the first delivery of list. For a monthly subscription, you can request for a refund within 1 week after receiving the first delivery of lists.

### How to purchase and enroll in the subscription?

Answer: Go to Florida Excess Funds List - Foreclosure Surplus Fund List Directory

Choose your preferred package and proceed with payment to enroll in our subscription.

## **Billing Options**

Click to Pay with Credit Card or

**To Wire Transfer:** 

Beneficiary Name: Pinnacle Crest LLC

**Account Number: 202339896958** 

Bank Name: Choice Financial Group

Bank Address: 4501 23rd Avenue S, Fargo, ND 58104

**ABA Routing Number:** 091311229

SWIFT / BIC Code: CHFGUS44021

Type of Account: Checking

Beneficiary Address: 1317 Edgewater Dr, 5511 Orlando, FL 32804

### **Contact Details**

Address	Phone	Email	
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