### GEORGIA EXCESS FUNDS LEAD GENERATION SERVICE



#### For whom our service is designed for?

This is a customizable lead generation service tailored for Overage recovery businesses and individuals working as recovery agent. If you're not already involved but trying to get in and learn the business model, it can also be a good resource to learn overage lead generation process.



#### Hi there,

Thank you for your interest in what we offer. We're delighted to share our service detail and a brief of our keying matrix as well as the pricing to enroll in our subscription based lead generation service. We look forward to collaborating with your business!



## About Us

We are a database centric IT company mainly focused in collaborating in the real estate industry by providing outstanding reports and converting raw data into meaningful information for real estate professionals. We are doing business as Pinnacle Crest LLC and surplusindex.com is one of our successfully established data module for recovery agents. We believe that quality data is essential for every business in their way to success. So are we; collaborating in the business need with quality data produced by a dynamic, energetic and efficient team.



## Scope of Work

#### Services and Deliverables

- > Excess funds detail from tax foreclosure.
- > Property and Owners information.
- > Auction information (Dates & Amounts)
- > Updated biweekly or Monthly
- > Most recent sale data along with previous sale.
- > Well formatted excel sheet file as deliverables.

LEAD GENERATION SERVICE

#### TAX SALE SURPLUS

FROM ALL THE COUNTIES OF GEORGIA

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#### MORTGAGE SALE Surplus

FROM ALL THE COUNTIES OF GEORGIA

This option consists all the functions of Tax and Mortgage Foreclosure excess funds list. It's just a combined version of 1st and 2nd Service listed above. LEAD GENERATION SERVICE

BOTH TAX AND Mortgage sale Surplus

FROM ALL THE COUNTIES OF GEORGIA

# Methodology

We maintain an outstanding database to keep an eye on auction dates, organize resources, and the raw data. Our team runs a scheduled update of auction data manually from the trusted sources like county website, recorder, assessor as well as some third party property tools like property radar, pacer system, data trace etc.

#### Step 1

We update our database with auction reports collected from verified source. For Tax we usually collect information from county tax website where the reports are published. In case the report is not published we perform a manual calculation from the data collected from auction public notices. We calculate the surplus deducting outstanding dues, costs and fees to reveal the claimable surplus amount when the excess funds list is not available online.

### Step 2

In this step we work with the data we collected in step 1. This step deals with the necessary calculation needed to find the claimable surplus. Since Georgia Mortgage foreclosure uses a non judicial procedure for foreclosure, it's not possible to find any excess funds list online. So we build them manually calculating surplus funds by deducting outstanding dues from the sale price.

### Step 3

In this step we populate our database with other necessary data those are missing after the 1st and 2nd step. We also cross check the previous owners detail, find necessary mailing addresses when property is a vacant lot. We then format the data so that it looks clean and organized and prepare the final deliverable file. ( You can also provide a sample of your expected data format so that it fits with your CRM and other useful softwares )

# Pricing

Product or Service	Update Interval	\$ Monthly	\$ Half Yearly (Save 20%)	\$ Yearly (Save 40%)
<u>GA Tax Sale Surplus List</u>	15/30 Day	\$75.00	\$360.00	\$540.00
GA Mortgage Sale Surplus List	15/30 Day	\$75.00	\$360.00	\$540.00
Both Tax and Mortgage Sale List	15/30 Day	\$140.00	\$670.00	\$1000.00

Adding skipped tracing service will cost \$0.30 per lead and billed separately at the end of every month.

# Frequently Asked Questions

### What is Update interval?

Answer: Update interval is the number of days we provide updates for each subscription.

#### When will the delivery arrive after enrollment?

Answer: Delivery dates are usually provided in the confirmation mail of your purchase or enrollment of our service.

## What if I don't like your service after purchasing it for 1 year or 6 month?

Answer: We have a fair refund policy for subscriptions for over 1 month. For the purchase of 1 year or 6 month subscription, You can ask for a full refund if you think the list is useless. To receive the refund you have to apply with proper reason within one month after you received the first delivery of list. For a monthly subscription, you can request for a refund within 1 week after receiving the first delivery of lists.

#### How to purchase and enroll in the subscription?

Answer: Go to <u>Georgia Excess Funds List - Foreclosure Surplus Fund</u> List Directory

Choose your preferred package and proceed with payment to enroll in our subscription.

## **Billing Options**

Click to Pay with Credit Card or

To Wire Transfer:

Beneficiary Name: Pinnacle Crest LLC

Account Number: 202339896958

Bank Name: Choice Financial Group

Bank Address: 4501 23rd Avenue S, Fargo, ND 58104

ABA Routing Number: 091311229

SWIFT / BIC Code: CHFGUS44021

Type of Account: Checking

Beneficiary Address: 1317 Edgewater Dr, 5511 Orlando, FL 32804

## Contact Details

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