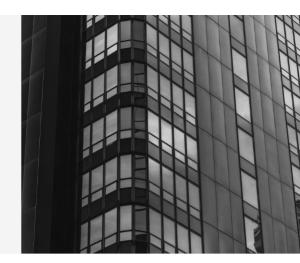
## OHIO EXCESS FUNDS LEAD GENERATION SERVICE





#### For whom our service is designed for?

This is a customizable lead generation service tailored for Overage recovery businesses and individuals working as recovery agent. If you are not already involved but trying to get in and learn the business model, it can also be a good resource to learn overage lead generation process.



#### Hi there,

Thank you for your interest in what we offer. We're delighted to share our service detail and a brief of our keying matrix as well as the pricing to enroll in our subscription based lead generation service. We look forward to collaborating with your business!





## About Us

We are a database centric IT company mainly focused in collaborating in the real estate industry by providing outstanding reports and converting raw data into meaningful information for real estate professionals. We are doing business as Pinnacle Crest LLC and surplusindex.com is one of our successfully established data modules for recovery agents. We believe that quality data is essential for every business in their way to success. So are we; collaborating in the business need with quality data produced by a dynamic, energetic and efficient team.

## Scope of Work

#### Services and Deliverables

- > Possible surplus detail from foreclosure sale.
- > Property and Owners information.
- > Auction information.
- > Updated everyday right after the sale.
- > Surplus fund calculated from judicial report.
- > Well formatted excel sheet file as deliverables.

LEAD GENERATION SERVICE

#### POSSIBLE SURPLUS LIST UPDATES EVERYDAY

FROM ALL THE COUNTIES OF OHIO

- > Verified excess funds detail from court confirmation.
- > Property and Owners information.
- > Auction information.
- > Updated everyday week
- > Most recent sale data along with previous sale.
- > Well formatted excel sheet file as deliverables.

#### LEAD GENERATION SERVICE

#### VERIFIED SURPLUS LIST UPDATED EVERY WEEK

FROM ALL THE COUNTIES OF OHIO

This option consists all the functions of possible and verified excess funds list option. It's just a combined version of 1st and 2nd Service listed above. LEAD GENERATION SERVICE

#### BOTH POSSIBLE AND Verified surplus list

FROM ALL THE COUNTIES OF OHIO

# Methodology

We maintain an outstanding database to keep an eye on auction dates, organize resources, and the raw data. Our team crawls the auction calendar every day and extract property information that have been sold for more than the judgment amount. They manually populate our database from the trusted sources like county auction website, recorder, assessor as well as some third-party property tools like property radar, pacer system, data trace etc.

### Step 1

We update our database with auction reports collected from county auction site. We do not just go the the county website or call for excess funds list and update them in our database. Instead, we go through a manual process of researching surplus funds that comes with updates before they are published in the county website.

#### Step 2

When we have the raw auction data, we go through a due-diligence search for every property to find the outstanding dues and do a calculation to find cases with possible surplus amount.

#### Step 3

After having a list with possible surpluses, we then input all the other necessary fields to prepare a healthy report that is clean and easy to go through.

#### Step 4

We then skipped trace the previous owners to find their own contact information along with some of their heirs or relatives. We try to locate as much contact as possible to increase the possibility of reaching the previous owners or any of their relatives.

### "After finishing this step we immediately send a copy to our customers so that they can start calling and find deals."

### Step 5

So now we have a database with all the properties been sold in auction for more then the judgment amount. Now we do a routine check in the judicial case search portal to look if the sale of the property is confirmed and court issued a distribution order where we can find the verified surplus fund being held in courts trust fund.

### Step 6

If any of the property comes with surplus funds we then also check for applications or motions to claim fund so that we can confirm no one already started with the claiming process or already claimed. If we find anything that is claimed we remove them from our database so that we can provide only available to claim funds to our customers.

### Step 7

We then format our data so that it looks clean and organized and prepare the final deliverable file. You can also provide a sample of your expected data format so that it fits with your CRM and other useful software.

So, there are two type of list we provide in Ohio excess funds lead generation service. One updates everyday right after the sale and consists leads with possible surplus funds. Another is delivered weekly after the confirmation of funds availability via judicial case search portal.

# Pricing

Product or Service	Update Interval	\$ Monthly	\$ Half Yearly (Save 20%)	\$ Yearly (Save 40%)
OHIO Possible Surplus List	Updates Everyday	\$200.00	\$960.00	\$1440.00
OHIO Verified Surplus List	7 Day	\$150.00	\$720.00	\$1080.00
Both Possible and Verified Surplus List	Everyday & Weekly	\$300.00	\$1440.00	\$2160.00

All the leads are skipped traced and provided with up to 10 contact persons detail contact info.

# Frequently Asked Questions

#### What is Update interval?

Answer: Update interval is the number of days we provide updates for each subscription.

#### When will the delivery arrive after enrollment?

Answer: Delivery dates are usually provided in the confirmation mail of your purchase or enrollment of our service.

## What if I do not like your service after purchasing it for 1 year or 6 months?

Answer: We have a fair refund policy for subscriptions for over 1 month. For the purchase of 1 year or 6-month subscription, you can ask for a full refund if you think the list is useless. To receive the refund, you must apply with proper reason within one month after you received the first delivery of list. For a monthly subscription, you can request for a refund within 1 week after receiving the first delivery of lists.

#### How to purchase and enroll in the subscription?

Answer: Go to <u>Ohio Excess Funds List - Foreclosure Surplus Fund List</u> <u>Directory</u>

Choose your preferred package and proceed with payment to enroll in our subscription.

## **Billing Options**

Click to Pay with Credit Card or

**To Wire Transfer:** 

Beneficiary Name: Pinnacle Crest LLC

Account Number: 202339896958

Bank Name: Choice Financial Group

Bank Address: 4501 23rd Avenue S, Fargo, ND 58104

ABA Routing Number: 091311229

SWIFT / BIC Code: CHFGUS44021

Type of Account: Checking

Beneficiary Address: 1317 Edgewater Dr, 5511 Orlando, FL 32804

## **Contact Details**

Address	Phone	Email
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